

Ex. L

1 Kathleen Sullivan (SBN 242261)
 kathleensullivan@quinnemanuel.com
 2 QUINN EMANUEL URQUHART &
 SULLIVAN LLP
 3 51 Madison Avenue, 22nd Floor
 New York, NY 10010
 4 Telephone: (212) 849-7000
 Facsimile: (212) 849-7100

5 Sean S. Pak (SBN 219032)
 seanpak@quinnemanuel.com
 6 Amy H. Candido (SBN 237829)
 amycandido@quinnemanuel.com
 7 John M. Neukom (SBN 275887)
 johnneukom@quinnemanuel.com.
 8 QUINN EMANUEL URQUHART &
 SULLIVAN LLP
 9 50 California Street, 22nd Floor
 San Francisco, CA 94111
 10 Telephone: (415) 875-6600
 11 Facsimile: (415) 875-6700

12 Mark Tung (SBN 245782)
 marktung@quinnemanuel.com
 13 QUINN EMANUEL URQUHART &
 SULLIVAN LLP
 14 555 Twin Dolphin Drive, 5th Floor
 Redwood Shores, CA 94065
 15 Telephone: (650) 801-5000
 Facsimile: (650) 801-5100
 16

17 *Attorneys for Plaintiff Cisco Systems, Inc.*

18 **UNITED STATES DISTRICT COURT**

19 **NORTHERN DISTRICT OF CALIFORNIA**

20 CISCO SYSTEMS, INC.,)
)
 21 Plaintiff,)
)
 22 v.)
)
 23 ARISTA NETWORKS, INC.,)
)
 24 Defendant.)
)
 25)

Steven Cherny (admitted *pro hac vice*)
 steven.cherny@kirkland.com
 KIRKLAND & ELLIS LLP
 601 Lexington Avenue
 New York, New York 10022
 Telephone: (212) 446-4800
 Facsimile: (212) 446-4900

Adam R. Alper (SBN 196834)
 adam.alper@kirkland.com
 KIRKLAND & ELLIS LLP
 555 California Street
 San Francisco, California 94104
 Telephone: (415) 439-1400
 Facsimile: (415) 439-1500

Michael W. De Vries (SBN 211001)
 michael.devries@kirkland.com
 KIRKLAND & ELLIS LLP
 333 South Hope Street
 Los Angeles, California 90071
 Telephone: (213) 680-8400
 Facsimile: (213) 680-8500

**PLAINTIFF CISCO SYSTEMS, INC.'S
 TRIAL WITNESS LIST**

Pursuant to Federal Rule of Civil Procedure 26 and the Amended Scheduling Order entered by the Court (Dkt. 406), Plaintiff Cisco Systems, Inc. ("Cisco") respectfully submits the following list of witnesses that it may call to testify at trial during its case in chief, other than solely for impeachment and/or rebuttal purposes. Because the admissibility of testimony from a witness is dependent on the context, the inclusion of a witness on Cisco's list of witnesses should not be construed as a waiver of the right to object to the witness or to the use of testimony from the witness if called by Defendant. Likewise, Cisco's identification of potential witnesses below is not intended to waive Cisco's objections to the relevance or admissibility of testimony from such witnesses. Further, the subject matter of testimony listed below for witnesses also includes the subject matter of any deposition designation of such witnesses.

Name of Witness	Will Call or May Call	Subject Matter of Testimony
Beecher Adams	May Call	Development, structure, operation and/or characteristics of Cisco's Network Compliance Manager products and related products
Kevin Almeroth, Ph.D.	Will Call	Expert testimony, including but not limited to the testimony regarding the topics disclosed in his expert reports; rebuttal expert testimony relating to Arista's expert testimony
Christine Bakan	May Call	Development, structure, operation, marketing, sales and/or characteristics of Cisco's products
Andy Bechtolsheim	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property
Mark Berly	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's communications with customers and potential customers
Prakash Bettadapur	May Call	Use of the '526 patented technology in Cisco's products; the importance of the '526 patent technology for creating extensible operating systems

Name of Witness	Will Call or May Call	Subject Matter of Testimony
Johan Bevemyr	May Call	Development, structure, operation, marketing, sales, and/or characteristics of Tail-f products and related Cisco products
Dylan Cannon	May Call	Cisco's financial recordkeeping; Cisco's marketing and sales of its products; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property
John Chambers	May Call	Cisco's history, business, strategy and products
Judith Chevalier, Ph.D.	Will Call	Expert testimony, including but not limited to the testimony regarding the topics disclosed in her expert reports; rebuttal expert testimony relating to Arista's expert testimony
Lincoln Dale	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property
Kenneth Duda	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property
Mark Foss	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Charles Giancarlo	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Cisco's litigation with Huawei Technologies; value and importance of Cisco IOS and CLI
Douglas Gourlay	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers

Name of Witness	Will Call or May Call	Subject Matter of Testimony
Sean Hafeez	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's communications with customers and potential customers
John Hartingh	May Call	Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property
Dave Heyman	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Hugh Holbrook	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property
Martin Hull	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Praveen Jain	May Call	Development, structure, operation and/or characteristics of Cisco's products, including its CLI
Kevin Jeffay, Ph.D.	Will Call	Expert testimony, including but not limited to the testimony regarding the topics disclosed in his expert reports; rebuttal expert testimony relating to Arista's expert testimony

Name of Witness	Will Call or May Call	Subject Matter of Testimony
Soni Jiandani	May Call	Development, structure, operation and/or characteristics of Cisco's products, including its CLI; Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property
Juniper Networks	May Call	Knowledge of Juniper's command line interfaces
Mansour Karam	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Pradeep Kathail	May Call	Development, structure, operation and/or characteristics of Cisco's products
Ram Kavasseri	May Call	Cisco's development of IOS and Cisco's CLI
Dan Lang	May Call	Cisco's licensing policies and related behavior; applications for copyrights; injuries to Cisco from Arista's use of Cisco's intellectual property
Tong Liu	May Call	Cisco's development of IOS and Cisco's CLI
Kirk Loughheed	Will Call	Cisco's development of IOS and Cisco's CLI

Name of Witness	Will Call or May Call	Subject Matter of Testimony
Dave Malik	May Call	Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property
Kevin McCabe	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's communications with customers and potential customers; competition for high speed data center switching customers and potential customers
Ramana Mellacheruvu	May Call	Development, structure, operation and/or characteristics of Cisco's products, including its CLI
Christophe Metivier	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property
Carl Moberg	May Call	Development, structure, operation, marketing, sales, and/or characteristics of Tail-f products and related products
Paul Mustoe	May Call	U.S. Patent No. 7,047,526, including conception, reduction to practice, and inventorship
Frank Palumbo	Will Call	Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property; injuries to Cisco from Arista's use of Cisco's intellectual property
Devadas Patil	May Call	Cisco's development of IOS and Cisco's CLI

Name of Witness	Will Call or May Call	Subject Matter of Testimony
Andre Pech	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Andrew Pletcher	May Call	Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property
Lorenz Redlefsen	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Jeff Reed	May Call	Cisco's history, business and strategy; Development, structure, operation and/or characteristics of Cisco's products
Phillip Remaker	Will Call	Cisco's development of IOS and Cisco's CLI
Hilton Romanski	May Call	Cisco's history, business, strategy and products
Abhay Roy	May Call	Cisco's development of IOS and Cisco's CLI
Anshul Sadana	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property
Greg Satz	May Call	Cisco's development of IOS and Cisco's CLI
Terry Slattery	May Call	Cisco's development of IOS and Cisco's CLI
Mark Smith	May Call	Arista's awareness of, access to, and use of Cisco's intellectual property

Name of Witness	Will Call or May Call	Subject Matter of Testimony
David Sollender	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Sukumar Subburayan	May Call	Development, structure, operation and/or characteristics of Cisco's products
Adam Sweeney	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property
Jayshree Ullal	Will Call	Arista's awareness of, access to, and use of Cisco's intellectual property and damages caused thereby
Tejas Vashi	May Call	Cisco's training for IT professionals regarding Cisco's IOS and CLI and Cisco's investment in such training
Mike Volpi	Will Call	The non-existence of an "industry standard" for CLI
David Ward	May Call	Development, structure, operation and/or characteristics of Cisco's products; Cisco's history, business, strategy and products
Jeffrey Wheeler	May Call	U.S. Patent No. 7,047,526, including conception, reduction to practice, and inventorship
Mallun Yen	May Call	The License Agreement between Cisco and Stanford University
Arista's corporate representative at trial	May Call	Arista's history, business, strategy and products; Arista's copying of Cisco's copyrighted works; matters addressed by Arista during its examination
Cisco's corporate representative at trial	May Call	Development, structure, operation and/or characteristics of Cisco's products; Cisco's history, business, strategy, and products; injuries to Cisco from Arista's use of Cisco's intellectual property

1
2 Dated: September 7, 2016

Respectfully submitted,

3
4 /s/ John M. Neukom

5 Kathleen Sullivan (SBN 242261)
6 kathleensullivan@quinnemanuel.com
7 QUINN EMANUEL URQUHART &
8 SULLIVAN LLP
9 51 Madison Avenue, 22nd Floor
10 New York, NY 10010
11 Telephone: (212) 849-7000
12 Facsimile: (212) 849-7100

13 Sean S. Pak (SBN 219032)
14 seanpak@quinnemanuel.com
15 Amy H. Candido (SBN 237829)
16 amycandido@quinnemanuel.com
17 John M. Neukom (SBN 275887)
18 johnneukom@quinnemanuel.com.
19 QUINN EMANUEL URQUHART &
20 SULLIVAN LLP
21 50 California Street, 22nd Floor
22 San Francisco, CA 94111
23 Telephone: (415) 875-6600
24 Facsimile: (415) 875-6700

25 Mark Tung (SBN 245782)
26 marktung@quinnemanuel.com
27 QUINN EMANUEL URQUHART &
28 SULLIVAN LLP
555 Twin Dolphin Drive, 5th Floor
Redwood Shores, CA 94065
Telephone: (650) 801-5000
Facsimile: (650) 801-5100

Steven Cherny (admitted *pro hac vice*)
steven.cherny@kirkland.com
KIRKLAND & ELLIS LLP
601 Lexington Avenue
New York, New York 10022
Telephone: (212) 446-4800
Facsimile: (212) 446-4900

Adam R. Alper (SBN 196834)
adam.alper@kirkland.com
KIRKLAND & ELLIS LLP
555 California Street
San Francisco, California 94104
Telephone: (415) 439-1400
Facsimile: (415) 439-1500

Michael W. De Vries (SBN 211001)

1 michael.devries@kirkland.com
2 KIRKLAND & ELLIS LLP
3 333 South Hope Street
4 Los Angeles, California 90071
5 Telephone: (213) 680-8400
6 Facsimile: (213) 680-8500

Attorneys for Plaintiff Cisco Systems, Inc.

PROOF OF SERVICE

I further certify that, at the date entered below, I caused a true and correct copy of the foregoing to be served by transmission via electronic mail to the addresses below:

Juanita R. Brooks
brooks@fr.com
Fish & Richardson P.C.
12390 El Camino Real
San Diego, CA 92130-2081

Kelly C. Hunsaker
hunsaker@fr.com
Fish & Richardson PC
500 Arguello Street, Suite 500
Redwood City, CA 94063

Ruffin B. Cordell
cordell@fr.com
Lauren A. Degnan
degan@fr.com
Michael J. McKeon
mckeon@fr.com
Fish & Richardson PC
1425 K Street NW
11th Floor
Washington, DC 20005

Brian L. Ferrall
blf@kvn.com
Michael S. Kwun
mkwun@kvn.com
David J. Silbert
djs@kvn.com

Robert Van Nest
rvannest@kvn.com
Keker & Van Nest LLP
633 Battery Street
San Francisco, CA 94111-1809

Bradley T Tennis
Wilson Sonsini Goodrich and Rosati
650 Page Mill Rd.
Palo Alto, CA 94304
Email: btennis@wsgr.com

Chul Pak
Email: cpak@wsgr.com
David Reichenberg
Email: dreichenberg@wsgr.com
Jonathan M. Jacobson
Email: jjacobson@wsgr.com
Wilson Sonsini Goodrich & Rosati
1301 Ave. of the Americas 40th Floor
New York, NY 10019

I declare under penalty of perjury that the foregoing is true and correct. Executed on September 7, 2016, at San Francisco, California.

/s/ John M. Neukom